

Junior Enterprise Sales #884

Description

One Hour Translation, a fast-growing high-tech company, is looking to build a new team of highly skilled Enterprise Business Development Representatives. This is your opportunity to join a young & dynamic company, grow and develop your career.

Responsibilities

Handle inbound B2B leads

Hunt strategic enterprise accounts such as Coca-Cola, Google, Toyota, Facebook

Build and maintain a portfolio of regular and returning enterprise customers

Report directly to US VP Sales

Requirements

Motivated, Result oriented with a strong business acumen

English (Mother tongue level) - additional languages (advantage)

Excellent relationship management

Ability to thrive in a high activity, high transaction environment

Working US hours, Flexible location

Please email your CV to jobs@onehourtranslation.com and specify the position title in the email subject